



*Beat the competition to your dream job*



# ▶ Turton Trail

Next steps in Training, Employment and Education

J. Bach ▶ Turton Careers 5b ▶ 8/1/2019

## The money issue!

New Year is traditionally a time for thinking about change, especially new jobs or careers. Careers should provide us with challenge, a sense of purpose, a chance to develop socially and intellectually, but also the means to survive- paying for food, clothing, housing, entertainment and of course the luxuries like holidays etc.

This Turton Trail bulletin looks at which jobs are best for earning 'big money' and also those jobs which are considered by many to have large salaries but in fact aren't as good as people think.

We have to be clear that we are talking about the average salary of a person in a particular job and many people in the same job might have higher or lower salaries than those stated depending on their experience, the company they work for and the number of others they are responsible for.

The next page lists the top 145 UK jobs based on average salary (2017)- can you find your dream career in the list? How does it compare to the salary for other careers that you have considered? What other factors should you take into account when choosing?

## Quick look: Average salaries...

If you had to guess the best paid careers you might understandably guess: solicitors, doctors, dentists, pharmacists, vets and accountants. All of these have been highlighted in the list but you might be surprised as to other jobs which outperform these in terms of average salary.

1. Brokers - £133,677
  2. Chief executives and senior officials - £107,703
  3. Aircraft pilots and flight engineers - £90,146
  4. Marketing and sales directors - £82,962
  5. Information technology and telecommunications directors - £80,215
  6. Advertising and public relations directors - £77,619
  7. Legal professionals - £73,425
  8. Medical practitioners – 69,463
  9. Senior police officers - £58,533
  10. Human resource managers and directors - £56,315
  11. Sales accounts and business development managers - £51,576
  12. Senior professionals of educational establishments - £49,679
  13. Senior officers in fire, ambulance, prison and related services - £48,228
  14. Business and financial project management professionals – £47,795
  15. Train and tram drivers - £47,101
  16. Solicitors - £46,576
  17. Taxation experts - £46,551
  18. Finance and investment analysts and advisers - £45,490
  19. Property, housing and estate managers - £44,423
  20. Insurance underwriters - £43,487
  21. Barristers and judges - £43,368
  22. Architects - £43,029
  23. Mechanical engineers - £43,029
  24. Financial accounts managers - £41,389
  25. Quantity surveyors - £41,086
  26. Information technology and telecommunications professionals - £40,957
  27. Programmers and software development professionals - £40,748
  28. Construction project managers and related professionals - £40,519
  29. Advertising accounts managers and creative directors - £40,510
  30. Dental practitioners - £40,268
  31. Civil engineers - £40,200
  32. Rail transport operatives - £40,060
  33. Higher education teaching professionals - £40,054
  34. Police officers (sergeant and below) - £38,720
  35. Chartered and certified accountants - £38,692
  36. Veterinarians - £37,763
  37. Arts officers, producers and directors - £37,519
  38. Pharmacists - £37,439
-

- 
- 39. Paramedics - £36,771
  - 40. Psychologists - £36,495
  - 41. Chartered surveyors - £36,470
  - 42. Rail construction and maintenance operatives - £35,781
  - 43. Business, research and administrative professionals - £35,545
  - 44. Crane drivers - £35,458
  - 45. Journalists, newspaper and periodical editors - £34,639
  - 46. Engineering technicians - £34,355
  - 47. Chartered architectural technologists - £33,651
  - 48. Business sales executives- £33,432
  - 49. Secondary education teaching professionals - £32,524
  - 50. Buyers and procurement officers - £32,279
  - 51. Education advisers and school inspectors - £31,655
  - 52. Medical radiographers - £31,521
  - 53. Legal associate professionals - £30,911
  - 54. Social and humanities scientists - £30,888
  - 55. Ophthalmic opticians - £30,834
  - 56. Environmental health professionals - £30,777
  - 57. Rail travel assistants - £30,698
  - 58. Electricians and electrical fitters - £30,345
  - 59. Leisure and sports managers - £30,201
  - 60. Probation officers - £30,026
  - 61. Primary and nursery education teaching professionals - £29,908
  - 62. Web design and development professionals - £29,856
  - 63. Marketing associate professionals- £29,797
  - 64. Midwives - £29,529
  - 65. Public relations professionals - £29,488
  - 66. Health care practice managers - £29,253
  - 67. Human resources and industrial relations officers - £29,221
  - 68. Hotel and accommodation managers - £29,161
  - 69. Social workers - £28,745
  - 70. Physiotherapists- £28,560
  - 71. Further education teaching professionals - £28,486
  - 72. Customer service managers and supervisors- £28,387
  - 73. Product, clothing and related designers - £28,346
  - 74. Podiatrists - £27,330
  - 75. Plumbers and heating and ventilating engineers - £27,330
  - 76. Speech and language therapists - £26,765
  - 77. Prison service officers (below principal officer) - £26,496
  - 78. Medical and dental technicians - £26,440
  - 79. Nurses - £26,252
  - 80. Occupational therapists - £26,037
  - 81. Police community support officers - £26,012
-

- 82. Graphic designers - £25,952
  - 83. IT engineers - £25,934
  - 84. Authors, writers and translators - £25,767
  - 85. Vehicle technicians, mechanics and electricians - £25,145
  - 86. Librarians - £24,927
  - 87. Carpenters and joiners - £24,817
  - 88. Bricklayers and masons - £24,790
  - 89. Estate agents and auctioneers - £24,622
  - 90. Finance officers- £24,418
  - 91. Restaurant and catering establishment managers - £23,781
  - 92. Housing officers- £23,521
  - 93. Dispensing opticians - £23,458
  - 94. Artists - £23,228
  - 95. Farmers - £22,763
  - 96. Ambulance staff (excluding paramedics) - £22,582
  - 97. Plasterers - £22,370
  - 98. Painters and decorators - £22,351
  - 99. Archivists and curators - £22,264
  - 100. Bus and coach drivers - £22,176
  - 101. Hairdressing and beauty salon managers - £22,113
  - 102. Laboratory technicians - £21,533
  - 103. Musicians - £21,410
  - 104. Construction operatives - £21,410
  - 105. Fork-lift truck drivers - £21,345
  - 106. Local government administrative occupations £21,083
  - 107. Book-keepers, payroll managers and wages clerks - £20,915
  - 108. Postal workers, mail sorters, messengers and couriers- £20,855
  - 109. Furniture makers and other craft woodworkers - £20,561
  - 110. Youth and community workers - £20,491
  - 111. Personal assistants and other secretaries – £19,738
  - 112. Bank and post office clerks - £19,557
  - 113. Welfare and housing associate professionals- £19,079
  - 114. Teachers - £18,604
  - 115. Catering and bar managers - £18,535
  - 116. Legal secretary - £18,425
  - 117. Landscape Gardener - £18,010
  - 118. Sales supervisors - £17,812
  - 119. Telephone salespersons - £17,549
  - 120. Counsellors - £17,526
  - 121. Chefs - £17,513
  - 122. Butchers - £17,466
  - 123. Undertakers / crematorium assistants - £17,414
  - 124. Street cleaners - £17,402
  - 125. Bakers - £17,231
  - 126. Travel agents - £17,081
-

- 127. Veterinary nurses - £16,746
- 128. Senior care workers - £16,609
- 129. School secretaries - £16,366
- 130. Customer service operations - £15,334
- 131. Call centre workers - £15,206
- 132. Dental nurses - £14,788
- 133. Retail merchandisers - £14,738
- 134. Fishmongers - £14,299
- 135. Care workers - £12,650
- 136. Receptionists - £12,543
- 137. Teaching assistants - £11,916
- 138. Nursery assistants - £11,734
- 139. Beauticians - £11,618
- 140. Fitness instructors - £10,540
- 141. Retail assistants - £10,296
- 142. Hairdressers and barbers - £10,019
- 143. Cleaners £7,919
- 144. Waitresses - £7,554
- 145. Bar staff - £7,404

## Quick look: Brokers...

Brokers are people or groups of people who work as go-betweens or intermediaries between buyers and sellers. They earn their money by charging a fee (known as a commission) when the deal has been completed.

There are three main types of Brokers:

Full Service Brokers,

Discount Brokers,

Online Brokers.

They work in a range of industries to help sell a variety of different services and commodities, including mortgages, insurance, and stocks and shares.

Typical duties for a Broker may include:

- Buying and selling securities for clients
- Working closely with traders to encourage sales
- Monitoring and analysing the financial market
- Making recommendations for investments
- Improving and expanding the client base.

What qualifications do you need?

Most employers expect you to have a degree when you apply for a Stockbroker job, preferably a business related course such as Accounting, Finance, Economics, Business or Finance. If your degree is not related to commerce, as long as you are able to show your vast knowledge in how the financial markets work then you are still in with a chance. To get onto the degree course you will need 2-3 good A Level grades.

Alternatively, you could follow the Degree Apprenticeship route.

Suitable work experience is vital and you will have to be authorized with the FSA (Financial services Authority) by passing their exams.

Salary: £24,000 to £125,000

The basic pay is good but it is the extra 'perks' and bonuses that make the pay so substantial in the league table.

Skills required:

- excellent verbal communication skills
- maths knowledge
- analytical thinking skills
- knowledge of economics and accounting
- the ability to use your judgement and make decisions
- customer service skills
- the ability to accept criticism and work well under pressure

- the ability to use your initiative
- You will be expected to use a computer confidently as part of this job.

More info: <https://www.cii.co.uk/>

## Quick look: surprise entry in the league table-train driver...

In this role you could be:

- checking equipment and engines
- contacting control centres for information about routes and any problems
- following signalling instructions during the journey
- making passenger announcements
- controlling automatic doors
- positioning and handing over engines to drivers on the next shift
- recording incidents like equipment problems, dangers and delays

You'll need to be over 20 years of age and live within 1 hour (travel time) of the area you're applying for. You'll have to pass a medical and enhanced security checks.

Most people start in a related role like passenger assistant and then apply for trainee driver posts although you can apply direct with no formal qualifications needed.

Salary ranges from £20,000-£60,000 but you could also work overtime to earn more (evenings, weekends and bank holidays).

Skills needed:

- concentration skills
- to be thorough and pay attention to detail
- patience and the ability to remain calm in stressful situations
- the ability to operate and control equipment
- knowledge of public safety and security
- observation and recording skills
- the ability to work well with others

- knowledge of transport methods, costs and benefits
- Being able to use a computer terminal or hand-held device may be beneficial for this job.

More info: <http://www.careerthatmove.co.uk/>

## Turton Trail

Next steps in Training, Employment and Education

If you have any questions which you would like us to include in the bulletin then please send an email to

[careers@turton.uk.com](mailto:careers@turton.uk.com).

Also if you need some specific advice then please contact us through the same email address stating what your career intentions are and we'll try our best to arrange a chat to provide advice.

## Apprenticeships:

It is probably too early to apply for most apprenticeships as the ones you'll need will start in July or later but you can keep an eye out for them here...

<https://www.notgoingtouni.co.uk/apprenticeships-223>

More sites to try:

[https://www.allaboutschooleavers.co.uk/?utm\\_source=Careers&utm\\_campaign=902df8d424-AAC\\_Newsletter\\_Dec18\\_Week3&utm\\_medium=email&utm\\_term=0\\_1190d77e84-902df8d424-14000381](https://www.allaboutschooleavers.co.uk/?utm_source=Careers&utm_campaign=902df8d424-AAC_Newsletter_Dec18_Week3&utm_medium=email&utm_term=0_1190d77e84-902df8d424-14000381)

[https://www.allaboutcareers.com/careers-advice/apprenticeships/types-of-apprenticeship?utm\\_source=Careers&utm\\_campaign=902df8d424-AAC\\_Newsletter\\_Dec18\\_Week3&utm\\_medium=email&utm\\_term=0\\_1190d77e84-902df8d424-14000381](https://www.allaboutcareers.com/careers-advice/apprenticeships/types-of-apprenticeship?utm_source=Careers&utm_campaign=902df8d424-AAC_Newsletter_Dec18_Week3&utm_medium=email&utm_term=0_1190d77e84-902df8d424-14000381)

Apprenticeship opportunities:

BAE engineering apprenticeships: Deepdale Stadium, PR1 6RU Mon 14<sup>th</sup> January with presentations at 5pm, 6 and 7pm (no need to prebook).

[Rolls Royce:](#)

[McDonald's degree level management apprenticeships.](#)

GSK: Apply by 21st January 2019 [here!](#)

- Business and Supply Chain Degree
- Clinical Trials Specialist Degree
- Cyber Security
- Environment Health and Safety

- Manufacturing Data Scientist
- R & D Data Scientist
- Engineering - Advanced
- Engineering - Degree
- Finance
- Laboratory Science - in vivo Biologist
- Laboratory Science - Biology
- Laboratory Science - Chemistry
- Manufacturing
- Manufacturing Science

Other jobs:

[Chef in the RAF.](#)

## Careers Events:

Great opportunity for Year 12 students to apply for courses which will help them in pursuing a career in engineering, particularly aerospace. By attending a Headstart course it will increase their opportunities and raise their aspirations. Headstart is a UK-wide programme, provided by EDT, which provides an opportunity for 16 to 17 year olds to spend up to a week at a UK university prior to making their UCAS application. The young people can make important degree and university choices based on real experience because they would have:

- participated in practical problem solving activities
- attended lectures and seminars
- visited local companies
- experienced life as an undergraduate and
- met academics, post graduates and young professionals.

---

There are a number of Headstart courses with strong aerospace elements at UK universities:

- [Coventry University - Aerospace Engineering](#)
- [University of Liverpool - Aerospace Engineering](#)
- [University of Salford – Insight into Engineering \(girls' only\)](#)
- [University of Sheffield - Broad Based Engineering](#)
- [Queen's University, Belfast - Broad Based Engineering](#)
- [University of Glasgow - Broad Based Engineering](#)

Applications are due by the **18<sup>th</sup> January 2018**

<http://www.etrust.org.uk/headstart/courses>

**Open Days:**

---

### [Arden University](#)

Saturday 12 January 2019 open day Coventry

---

### [CU Scarborough](#)

Saturday 12 January 2019 open day Scarborough

---

### [De Montfort University](#)

12-Jan Open Day [Details](#)

Saturday 12 January 2019 open day Leicester

---

### [Fashion Retail Academy](#)

Saturday 12 January 2019 open day London

---

### [London Metropolitan University](#)

Saturday 12 January 2019 open day London

### [New College of the Humanities](#)

Saturday 12 January 2019 open day London

---

### [Staffordshire University](#)

Saturday 12 January 2019 open day Stoke-On-Trent, Staffordshire

---

### [Teesside University](#)

Saturday 12 January 2019 open day Middlesbrough

---

### [University of Northampton](#)

12-Jan Open Day [Details](#)

Saturday 12 January 2019 open day Northampton

---

### [University of Winchester](#)

12-Jan Open Day [Details](#)

Saturday 12 January 2019 open day Winchester

---

### [University College of Osteopathy](#)

Wednesday 16 January 2019 open day London

---

### [Wiltshire College](#)

Wednesday 16 January 2019 open day Wiltshire

---

### [British College of Osteopathic Medicine](#)

Thursday 17 January 2019 open day London

---

### [Wiltshire College](#)

Thursday 17 January 2019 open day Wiltshire

---



---

### **Bedford College**

Tuesday 22 January 2019 open day Bedford

---

### **University of Derby**

Tuesday 22 January 2019 open day Derby

---

### **Brunel University London**

Wednesday 23 January 2019 open day Uxbridge

---

### **South and City College Birmingham**

Wednesday 23 January 2019 open day Birmingham

---

### **University for the Creative Arts Epsom**

23-Jan Open Day [Details](#)

Wednesday 23 January 2019 open day Epsom, Surrey

---

### **University of East London**

23-Jan Open Day [Details](#)

Wednesday 23 January 2019 open day London

---

### **University of South Wales**

Wednesday 23 January 2019 open day Pontypridd

---

### **Liverpool Institute for Performing Arts**

Thursday 24 January 2019 open day Liverpool

---

### **Wiltshire College**

Thursday 24 January 2019 open day Wiltshire

---

### **Academy of Contemporary Music**

Saturday 26 January 2019 open day Guildford, Surrey

---

### **Academy of Contemporary Music**

Saturday 26 January 2019 open day Guildford, Surrey

---

### **CU Coventry**

Saturday 26 January 2019 open day Coventry

---

### **Guildford College**

Saturday 26 January 2019 open day Guildford

---

### **SOAS University of London**

Saturday 26 January 2019 open day London

---

### **South Gloucestershire and Stroud College**

Saturday 26 January 2019 open day Bristol

---

### **University College Birmingham**

Saturday 26 January 2019 open day Birmingham

---

### **University of Wales Trinity Saint David**

Saturday 26 January 2019 open day Swansea

---

---

## Wiltshire College

Saturday 26 January 2019 open day Wiltshire

---

## Academy of Contemporary Music

Sunday 27 January 2019 open day Guildford, Surrey

---

## University of East Anglia

Wednesday 30 January 2019 open day Norwich

Plus many more to search on

<https://www.ucas.com/ucas/events/find/type/open-day>

*Spotlight on:  
Veterinary:*



### **Qualifications needed:**

- GCSEs at grades 9 to 7 (A\* to B) including English, maths and science (especially chemistry and biology)
- 3 good A Level passes (A\*/A normally) including chemistry and biology
- 5 year degree approved by the Royal College of Veterinary Surgeons (RCVS)
- enhanced background checks by

- Work experience
- A driving licence for some jobs

### **Skills needed:**

- knowledge of medicine and dentistry
- knowledge of biology
- customer service skills
- excellent verbal communication skills
- to be thorough and pay attention to detail
- patience and the ability to remain calm in stressful situations
- the ability to work well with your hands
- the ability to use your judgement and make decisions
- You will be expected to use a computer confidently as part of this job

### **Good subjects to choose:**

Must take chemistry and biology at A Level but third A Level is not specified although many take maths.

### **Job in a nutshell:**

- diagnosing and treating sick and injured animals
- performing operations
- carrying out tests such as blood analysis, X-rays and scans
- providing care for an animal in veterinary hospitals
- carrying out regular health checks and giving vaccinations
- checking farm animals and advising how to stop diseases spreading
- supervising veterinary nurses and support staff
- keeping records of treatments
- communicating with pet owners and insurers
- neutering animals to stop them breeding
- putting severely injured or terminally ill animals to sleep

- following public health and hygiene laws
- you could be working in a laboratory, in a vet practice or even outdoors.

**Salary:**

Salary: £30,000-£50,000

**Any negatives?**

You might need to wear a uniform or protective clothing and the hours can be long and unsociable. There is always a risk that animals can harm you too.

More information to be found at...

<https://animalowners.rcvs.org.uk/veterinary-careers/>

<https://www.vetrecordjobs.com/myvetfuture/>